

## POWER PURCHASING AGREEMENTS (PPA)



### WHAT IS A PPA?

If you're looking for an affordable way to move your business to green energy whilst also reducing your consumption and costs, Advantage Utilities has the perfect solution for you.

A PPA is the easiest, cheapest and most efficient way to help you move towards achieving your sustainability goals whilst **lowering your energy costs by up to 30%**.

The PPA is made with a green technology solutions provider that cover the costs associated with the installation and maintenance of green energy generation technology on your site for a set amount of time, **at zero capital cost to yourself**. In return, the contract guarantees the solution provider with an agreed amount of electricity from your site at an agreed price.

A PPA is a fantastic solution to help you move towards meeting your green goals, corporate and social responsibility policies whilst also reducing your businesses energy consumption, costs and carbon footprint.

Projects carried out under a PPA are considered OPEX (Operation Expense), not CAPEX (Capital Expense). **This means there is zero cost and risk for you and your business**. The cost and risk of the project will be the responsibility of the solutions provider and your project will include a full maintenance package.

## WHAT GREEN TECHNOLOGIES DOES A PPA COVER?

The green solutions we can provide a PPA for include:

- Solar-thermal panels
- Photo-Voltaic solar panels (PV)
- Electric Vehicle carports (EV chargers)
- Combined Heat and Power (CHP)
- Battery Energy Storage Systems (BESS)

LED lighting is not covered by a PPA agreement, but under the manufacturing lease agreement.

## HELPING YOU MEET YOUR SUSTAINABILITY GOALS

The solutions we provide have helped many of our clients reduce their energy consumption, lower their carbon footprint and cut their costs.

What's more, these solutions help you to gain insights into how you use your energy, with the accurate data and reporting systems also available. This allows you to see how you could further reduce your consumption, costs and future proof your business.

## HOW A PPA WILL BENEFIT YOUR COMPANY

The technology installed on your site will help reduce your energy consumption and the cost of drawing electricity from the National Grid. Doing this helps to protect your company long-term from future increases in energy prices from non-renewable sources, as renewable and sustainable solutions now provide the lowest cost form of energy.

A PPA allows you to forecast your future energy budget for the OPEX (Operation Expense) of your energy generation equipment, as the CAPEX (Capital Expense) of installing and maintaining the equipment is met by the solutions provider.

## THE TYPE OF PPA ADVANTAGE OFFERS

PPAs through Advantage are a 'Virtual PPA' also known as a Structured PPA.

This involves your business being partially supplied energy from the sustainable solution installed on your site via the PPA at fixed rate and for an agreed time-scale. Alongside this energy source, you would also continue to purchase energy from a commercial energy supplier of your choice and on an agreed contract type, which can include:

- Fully fixed price contracts
- Part-fixed-part-flexi price contracts
- Pass-through contracts

This setup allows you to offset any increases in energy costs that may occur with your commercial supplier through your renewable and sustainable solutions, and allow you to keep reducing your consumption, costs and carbon footprint.

Call us today on **0207 371 5360** for expert advice on how to make your business energy greener, cheaper and more secure.